

Message Text

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ACTION AF-06

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 /021 W

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R 081255Z AUG 75

FM AMEMBASSY NAIROBI

TO USDOC WASHDC

INFO SECSTATE WASHDC 4479

UNCLAS NAIROBI 6851

E.O. 11652: N/A

TAGS: BEXP, KE

SUBJECT: WTDR/FTI VANGUARD STUDIO

REF: USDOC 10382

1. KENYA 2 CNTRY CODE: 779 3. SER NO: 0057500

4. VANGUARD STUDIO

5. P.O. BOX 41669, KIMATHI STREET

6. NAIROBI, KENYA

7. ESTABL: 1939 8 EMPL: 15 9. SIZE: (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD

11. SELLS ITS PRODUCTS IN THE FOLLOWING COUNTRIES LISTED IN
ORDER OF IMPORTANCE: KENYA.

12. RPT. DATE: 08/75

13A. 38610/1235 RTR. AGT. DIST. IMP. PHOTOGRAPHIC EQUIPMENT
AND SUPPLIES

13B. 38613/1235 RTR. AGT. DIST. IMP. CAMERAS

13C. 38321/1235 RTR. AGT. DIST. IMP. OPTICAL INSTRUMENTS AND
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LENSES ETC.

13D. 38613/1235 RTR. AGT. DIST. IMP. PROJECTION SCREENS

13E. 38512/1235 RTR. AGT. DIST. IMP. OPTICAL GOODS

14. CONTACT: M.B. PATEL. SENIOR PARTNER

15. CABLE: VANGUARD 16. TELEX: N/A

17. TEL: 25000

18. FINANCIAL REFS; GENERAL BANK OF THE NETHERLANDS, KOINANGE
STREET, P.O. BOX 30262, NAIROBI, KENYA.

19. TRADE REFS: KNOX MANUFACTURING COMPANY, III SPRUCE ST.
WOOD DALE, ILLINOIS 60191

20. FOREIGN FIRMS REPRESENTED: FUJI PHOTO FILM CO. LTD.,
JAPAN, SENSITIZED X-RAY AND OPTICAL GOODS, 1958; PHILLIP
HARRIS, U.K. SCHOOL SCIENTIFIC INSTRUMENTS, 1975; FOSTER
GRANT CO. INC. 289 N. MAIN, LEOMINISTER, MASS. 01453,
SUN GLASSES, 1975.

21 THIS IS AN OLD ESTABLISHED BUSINESS. OFFICES AND SHOW
ROOMS ARE IN KIMATHI STREET, CENTER OF NAIROBI. IMPORTERS,
RETAILERS, AGENTS AND DISTRIBUTORS OF THE PRODUCTS
LISTED IN THE REPORT. ANNUAL VOLUME OF BUSINESS IS OVER
ONE MILLION DOLLARS. PARTNERS ARE RELIABLE AND EXPERINCED
IN THIS LINE OF BUSINES AND OWN PROPERTIES IN KENYA.
BANKING AND TRADE SOURCES REPORT FIRM HAS GOOD FINANCIAL
REPUTATION AND ITS OBLIGATIONS ARE MET IN A REGULAR
MANNER. RECOMMENDED AS A TRADE CONTACT FOR U.S. FIRMS.

22. PREPARED BY: J.K. NJUGUNA APPROVED BY: JOHN J. EDDY
AT: AM EMBASSY, NAIROBI,
KENYA.
LINDSTROM

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